

Fee for Service/Revenue Projects (Funds 20/28/29)

Fee for service activities in academic settings generally encompass service projects for which an external client pays a certain defined rate to the University for a deliverable generated using known practical applications of standard procedures and established theories, methods and standard experiments using special or unique University research capabilities. The results of such work are of specific interest to the client and normally involve a set fee according to a published rate schedule routinely charged to all potential customers, off-the-shelf tools and established protocols. Fee for service work does not require original, creative, or scholarly analyses or non-standard interpretation of data sets by University faculty, staff or students engaged in the work.

A project is typically Fee for Service if it involves the University receiving money or equipment from an external entity and one of the following is also true:

- The faculty member executing a scope of work that was created by an outside entity, and expected to do so without variation
- Work restricted to performance of previously published methods that are routinely executed by the faculty member and/or methods prepared by company for which standardized pricing is typically appropriate
- The faculty member being asked to analyze data generated and draw conclusions from those data that will not be used in research but will be used for outreach or extension project or reports
- A scope of work that describes routine or repetitive services
- Work that will require little or no intellectual or scholarly contribution on the part of the faculty member
- No new intellectual property expected to be developed in performing the work.
- No scientific uncertainty regarding the faculty member's ability to perform the work and provide the stated deliverables
- The faculty member is not engaging in significant interpretive analysis of resulting data or provide conclusions
- No expectation of the faculty member for publishing on the work or the data.
- A budget that is based on a fixed rate (for example, \$100 per sample analyzed)
- The University is loaning or renting equipment

Examples of fee for service agreements include: Incoming/Outgoing Equipment Rentals, Lab Services, Conference Hosting, Material Transfer Agreements that involve a sale of a material, Consulting (Non-CU medicine) or Professional Services, Continuing Medical Education (CME) Events

If a faculty member has signed a Member Practice Agreement with CU Medicine, then certain non-sponsored project agreements that might normally route through OGC Contracts must go through CU Medicine instead and are captured under Fund 80. See the separate section on [CU Medicine](#) for more information.



Significance: fee for service/revenue projects differ from sponsored projects in a number of ways, including:

- The University charges General Administrative Recharge (GAR) costs instead of indirect (F&A) cost rates
- There are less intellectual property protections for PIs
- Publications rights are limited for PIs